CAROLINE SAUNDERS

CURRICULUM VITAE

(1 January 2025)

Academic Qualifications

PhD (Agricultural Economics)
Newcastle University, 1984.

BSc (Hons) (Agriculture and Agricultural Economics)
University College of North Wales, 1980.

Academic Employment

2001-2024	-	Director, Agribusiness and Economics Research Unit Lincoln University, New Zealand.
2001-2024	-	Professor of Trade and Environmental Economics Lincoln University, New Zealand.
1999-2001	-	Associate Professor, Commerce Division Lincoln University, New Zealand.
1996-1999	-	Senior Lecturer, Commerce Division Lincoln University, New Zealand.
1987-1996	-	Lecturer, Department of Agricultural Economics and Food Marketing, Newcastle University, United Kingdom.
1985-1986	-	Research Associate, Department of Agricultural Economics and Food Marketing, Newcastle University, United Kingdom.

Other Professional Positions Held

2025-present	-	Director Wellbeing Economics
2020-present	-	Director Wool Research Organisation of New Zealand.
2016-present	-	Independent Expert Assessor, Endeavour Fund Ministry of Business, Innovation and Employment, New Zealand.
2019-2024	-	Crown Appointment: Member, Monetary Policy Committee Reserve Bank of New Zealand.
2018-2021	-	Invited Member, Economics and Insight Advisory Board Beef+Lamb New Zealand.
2015-2023	-	Crown Appointment: Member Board of Manaaki Whenua Landcare Research, New Zealand.

2014-2021 - Member, Executive Committee
Agricultural Economics Society, United Kingdom.

2021 - Crown Appointment: Member, M. Bovis Independent Review
Ministry for Primary Industries.

2019-2021 - President
Agricultural Economics Society, United Kingdom.

2015-2020 - Appointed 'Providers of Science' Theme Leader
Our Land and Water National Science Challenge, New Zealand.

2000-2020 - Member, Advisory Board, National Centre on Research on Europe
University of Canterbury, New Zealand.

2014-2019 - Deputy Chair
Biosecurity Ministerial Advisory Committee, New Zealand.

2018-2019 - President Elect
Agricultural Economics Society, United Kingdom.

2004-2018 - Council Member
Royal Society of New Zealand.

2014-2015 - Strategy Director
Ministry of Transport, New Zealand.

2012-2015 - Leader of the Supporting Trade Portfolio
Manaaki Whenua Landcare Research, New Zealand.

2007-2012 - Member, Advisory Committee on Economics Statistics
Statistics New Zealand, New Zealand.

2007-2008 - Member, Sustainability Sciences Futures Working Group
Ministry of Research, Science & Technology, New Zealand.

2005-2008 - Member, Management Committee
Agribusiness and Economic Research Network, New Zealand.

2004-2008 - Chair, Social Sciences Committee
Royal Society of New Zealand.

2006-2007 - Crown Appointment: Member
Board of AgriQuality, New Zealand.

1997-2006 - Member, Council
New Zealand Association of Economists

1997-2004 - Member, Council
New Zealand Agricultural and Resource Economists Society

2002-2003 - President
New Zealand Agricultural and Resource Economics Society.

2001-2003 - President
New Zealand Association of Economists

1993-1996 - Member, Executive Committee
Agricultural Economics Society, United Kingdom.

Professional Honours and Awards

2024 - Finalist for the 2024 Science & Research Award at the Primary Industries New Zealand Awards, held in Wellington at Tākina on 2 July 2024.

2021 - Recipient of the John Dickinson Memorial Award for Best Paper in the *Australasian Journal of Regional Studies*, with Paul Dalziel and Andrew McCallum.

2022 - Distinguished Life Member, Australasian Agricultural and Resources Economics Society.

2020 - Elected Ngā Ahurei a Te Apārangi Fellow to the Academy of the Royal Society Te Apārangi for distinction in research and advancement of humanities, science or technology.

2020 - Presented with the title of Distinguished Professor by Lincoln University.

2019-22 - Key Researcher and Team Leader for the Our Land and Water research programme "Rewarding Sustainable Practices", funded for $1.8 million.

2019 - Elected Life Member of the New Zealand Association of Economists, passed unanimously at the Annual General Meeting.

2017-22 - Science Leader for the Ministry of Business, Innovation and Employment five-year research programme "Unlocking Export Prosperity", funded for $4.0 million.

2017-19 - Science Leader for the Our Land and Water research programme "Integrating Value Chains", funded for $1.7 million.

2017 - Included in the Royal Society of New Zealand series *150 Women in 150 Words* to mark the 150th Anniversary of the Society.

2012-18 - Objective Leader for the Ministry of Business, Innovation and Employment six-year research programme "New Zealand Sustainability Dashboard", funded $1.4 million for the objective (the full programme was $11.8 million).

2013-16 - Science Leader for the Ministry of Business, Innovation and Employment three-year research programme "Maximising Export Returns", funded for $1.2 million.

2013 - Invited presentation on 'Food Production and biodiversity' to a symposium on True Cost Accounting organised by the Sustainable Food Trust in conjunction with an international collaboration on sustainable food and agriculture being led by the McKnight Foundation and the Gordon & Betty Moore Foundation, with the cooperation of H.R.H. The Prince of Wales, London, 4-5 December.

2003-12 - Objective Leader for the Foundation of Research Science and Technology nine-year research programme "Agricultural Research Group on Sustainability", funded for $11.5 million.

2009 - Officer of the New Zealand Order of Merit (ONZM).

2007 - Recipient, NZIER Economics Award.

Refereed Publications

Tait, P., Saunders, C., Dalziel, P., Rutherford, P., Driver, T., Guenther, M. (2024). How much less? Estimating price discounts for suboptimal food with environmental and social credence attributes. *Applied Economics*, 56(13), 1581-1594.

Saunders, C., Dalziel, P., Reid, J., McCallum, A. (2024). Knowledge, mātauranga and science: Reflective learning from the interface. *Journal of the Royal Society of New Zealand*, 54(2), 207-228

Dalziel, P., Saunders, C., Saunders, J. T. (2023). Subjective and objective measures in a national Wellbeing framework. *New Zealand Population Review*, 49, 5-26.

Realini, C. E., Driver, T., Zhang, R., Guenther, M., Duff, S., Craigie, C. R., Saunders, C., Farouk, M. M. (2023). Survey of New Zealand consumer attitudes to consumption of meat and meat alternatives. *Meat Science*, 203, Art. 109232.

Realini, C. E., Ares, G., Antúnez, L., Brito, G., Luzardo, S., del Campo, M., Saunders, C. M., Montossi, F. M. (2022). Meat insights: Uruguayan consumers´ mental associations and motives underlying consumption changes. *Meat Science*, 192, Art. 108901.

Saunders, C., Dalziel, P., McCallum, A. (2021). Geography matters for small advanced economies: Implications for economic strategy. *Australasian Journal of Regional Studies*, 27(2), 149-178.

Tait, P., Saunders, C., Dalziel, P., Rutherford, P., Driver, T., Guenther, M. (2021). Examining the influence of purchase occasion on consumer preferences for credence attributes in the Californian beef market. *Empirical Economics Letters*, 20(2), 259-270.

Tait, P., Saunders, C., Dalziel, P., Rutherford, P., Driver, T., Guenther, M. (2020). Measuring Chinese food consumers' preferences for sustainability attributes: The case of the Shanghai yoghurt market. *Journal of Asia Entrepreneurship and Sustainability*, XVI(4), 99-128.

Driver, T., Tait, P. Saunders, C., Dalziel, P., Guenther, M., Rutherford, P. (2020). Examining developed versus emerging economy online food and beverage purchase behaviour and predictors: A survey comparison of Indian, Chinese, Indonesian, Japanese and United Kingdom consumers. *South Asian Journal of Social Studies and Economies*, 7(3), 26-38.

Tait, P., Saunders, C., Dalziel, P., Rutherford, P., Driver, T., Guenther, M. (2020). Comparing generational preferences for individual components of sustainability schemes in the Californian wine market. *Applied Economics Letters*, 27(13), 1091-1095.

Dalziel, P., Saunders, C. (2020). *Wellbeing Economics: Future Directions for New Zealand*, Japanese edition. Translated by Kunihiro Kajiyama. Kyoto: Koyo-Shobo.

Tait, P., Saunders, C., Dalziel, P., Rutherford, P., Driver, T., Guenther, M. (2019). Estimating wine consumer preferences for sustainability attributes: A discrete choice experiment of Californian Sauvignon Blanc purchasers. *Journal of Cleaner Production*, 233, 412-420.

Saunders, C. (2019). Sustainable agriculture – Life beyond subsidies: Lessons from New Zealand. Presidential Address to the Agricultural Economics Society. *Journal of Agricultural Economics*, 70(3), 579-594.

Dalziel, P., Saunders, C. (2019). Gendered innovation in economics: Marilyn Waring's approach to social science research. *Women's Studies International Forum*, Special Issue on Gendered Innovations in the Social Sciences, 72(Jan-Feb), 137-143.

Dalziel, P., Saunders, C., Saunders, J. (2018). *Wellbeing Economics: The capabilities approach to prosperity*. London: Palgrave Macmillan.

Dalziel, P., Saunders, C., Tait, P., Saunders, J., Miller, S., Guenther, M., Rutherford, P., Driver, T. (2018). Rewarding responsible innovation when consumers are distant from producers: Evidence from New Zealand. *International Food and Agribusiness Management Review*, Special Issue on Responsible Innovation, 21(4), 487-504.

Trienekens, J., van Velzen, M., Lees, N., Saunders, C., Pascucci, S. (2017). Governance of market-oriented fresh food value chains: Export chains from New Zealand. *International Food and Agribusiness Management Review*, 21(2), 249-268.

Dalziel, P., Saunders, C. (2017). Treasury's refreshed views on New Zealand's economic strategy: A review article. *New Zealand Economic Papers*, 52(1), 91-107.

Bakema, M., Parra, C., McCann, P., Dalziel, P., Saunders, C. (2017). Governance in shaky societies: Experiences and lessons from Christchurch after the Earthquakes. *Environmental Policy and Governance*, 27(4), 365-377.

Miller S., Tait P., Saunders C., Dalziel P., Rutherford P. (2017). Estimation of consumer willingness-to-pay for social responsibility in fruit and vegetable products: A cross-country comparison using a choice experiment. *Journal of Consumer Behavior*, 16(6), e13-e25.

Saunders, C., Dalziel, P. (2017). 25 Years of *Counting for Nothing*: Waring's critique of national accounts. *Feminist Economics*, 23(2), 200-218.

Tait, P., Saunders, C., Nugent, G., Rutherford, P. (2017). Valuing conservation benefits of disease control in wildlife: A choice experiment approach to bovine tuberculosis management in New Zealand's native forests. *Journal of Environmental Management*, 189, 142-149.

Miller, S., Saunders, C., Tait, P. (2016). Consumers or citizens: How do respondents answer a choice experiment about freshwater management? *International Journal of Ecological Economics & Statistics*, 4(37), 11-23.

Tait P., Saunders C., Guenther M., Rutherford P. (2016). Emerging versus developed economy consumer willingness to pay for environmentally sustainable food production: A choice experiment approach comparing Indian, Chinese and United Kingdom lamb consumers. *Journal of Cleaner Production* 124, 65-72.

Tait, P., Saunders, C., Guenther, M., Miller, S. (2016). Exploring the impacts of food label format on consumer willingness to pay for environmental sustainability: a choice experiment approach in the UK and Japan. *International Food Research Journal*, 23(4), 1787-1796.

Guenther, M., Saunders, C., Tait, P., Saunders, J., Dalziel, P., Rutherford, P. (2016). Consumer attitudes towards attributes in food products in the UK, Korea, Japan, India, China and Indonesia and their impact on the EU and New Zealand. *Korea Review of International Studies*, 19, 17-35.

Guenther, M., Saunders, C., Tait, P. (2016). Impacts of changes in consumption, production and trade policies in China and India on the European Union and New Zealand. *Australian & New Zealand Journal of European Studies*, 8(1): 54-69.

Miller, S., Tait, P., Saunders, C. (2015). Estimating indigenous cultural values of freshwater: A choice experiment approach to Māori values in New Zealand. *Ecological Economics*, 118, 207-214.

Tait P., Saunders, C., Guenther, M. (2015). Valuing preferences for environmental sustainability in fruit production by United Kingdom and Japanese consumers. *Journal of Food Research*, 4(3), 46-55.

Dalziel, P., Saunders, C. (2015). Wellbeing economics: A policy framework for New Zealand. *New Zealand Sociology*, 30(3), 8-26.

Tait, P., Rutherford, P., Saunders, C. (2015). Do consumers of manufactured cigarettes respond differently to price changes compared with their Roll-Your-Own counterparts? Evidence from New Zealand. *Tobacco Control*, 24(3), 285-289.

Merfield, C., Moller, H., Manhire, J., Rosin, C., Norton, S., Carey, P., Hunt, L., Reid, J., Fairweather, J., Benge, J., Le Quellec, I., Campbell, H., Lucock, D., Saunders, C., MacLeod, C., Barber, A., McCarthy, A. (2015). Are organic standards sufficient to ensure sustainable agriculture? Lessons from New Zealand's ARGOS and Sustainability Dashboard projects. *Sustainable Agriculture Research*, 4(3), 158-172.

Saunders, C., Guenther, M., Tait, P., Saunders, J., Dalziel, P., Rutherford, R. (2015). Consumer preferences in developing and developed country markets and the impact on EU and New Zealand. *Asia-Pacific Journal of EU Studies*, 13(2), 1-24.

Dalziel, P., Saunders, C. (2014). *Wellbeing Economics: Future directions for New Zealand*. Wellington: Bridget Williams Books.

Dalziel, P., Saunders, C. (2012). Regional development before and after an earthquake: The Canterbury New Zealand experience. *Australasian Journal of Regional Studies*, 18(1), 100-127.

Guenther, M., Saunders, C., Tait, P. (2012). Carbon labelling and consumer attitudes. *Carbon Management Journal*, 3(5), 445-455.

Dalziel, P., Saunders, C. (2011). Equity and sustainable development. Chapter 14 in J. Boston, A. Bradstock and D. Eng, Editors. *Ethics and Public Policy: Contemporary Issues*. Wellington: Victoria University Press, pp. 297-323.

Guenther, M., Tait, P., Saunders, C., Kaye-Blake, W., Miller, S., Abell, W. (2011). Labelling sustainability: what consumers want, know and understand. *Primary Industry Management*, 15(1), 20-24.

Dalziel, P., Saunders, C. (2010). Equity and sustainable development. *International Journal of Business and Globalisation*, 5(3), 343-361.

Saunders, C., Dalziel, P. (2010). Local planning for sustainable development: A small rural district case study from New Zealand. *Journal of Enterprising Communities*, 4(3), 252-267.

Dalziel, P., Maclean, G., Saunders, C. (2009). Economic policy and cultural well-Being: The New Zealand experience. Chapter in Y. Marumo, N. Sajima and S. Lim, Editors. *The Roles of New Zealand and Japan in the Asia-Pacific: From Standpoints of Security, Economy and Cultural Exchanges*. Tokyo: Ronsosha Publishing House, pp. 139-170.

Dalziel, P., Saunders, C., Kaye-Blake, W. (2009). The role of universities in theories of regional development. Chapter 10 in J. Rowe, Editor. *Theories of Local Economic Development: Linking Theory to Practice*. Farnham: Ashgate, pp. 193-212.

Saunders, C, Kaye-Blake, W, Marshall, L, Greenhalgh, S, de Aragão Pereira, M. (2009). Impacts of a United States Biofuel Policy on New Zealand's Agricultural Sector. *Energy Policy*, 37(9), 3448-3454.

Saunders, C., Kaye-Blake, W., Campbell, R. (2009). The impact of the reintroduction of EU and US export subsidies on NZ and Australian Trade (Article FPJ0603). *Farm Policy Journal*, 6(3), 23-29.

Saunders, C., Kolandai, K., Greer, G., Kaye-Blake, W., Sorensen, L.-C. (2009). An application of agri-environmental indicators to panels of New Zealand Farms. *Aspects of Applied Biology*, 93, 139-142.

Saunders, C., Kaye-Blake, W., Marshall, L., Greenhalgh, S., de Aragao Pereira, M. (2009). Impacts of a United States' biofuel policy on New Zealand's agricultural sector. *Energy Policy*, Special Section New Zealand Energy Strategy, 37(9), 3449-3454.

Dalziel, P., Saunders, C. with Fyfe, R. and Newton, B. (2009). Sustainable development and equity. *Official Statistics Research Series*, vol. 5, online.

Dalziel, P., Saunders, C. with Fyfe, R. and Newton, B. (2009). Sustainable development and cultural capital. *Official Statistics Research Series*, vol 5, online.

Wreford, A, Cagatay, S, Saunders, C (2009). Climate change and agriculture: Integrating agricultural greenhouse gas emissions into an agricultural trade model to assess the economic and environmental implications of extreme weather events and bio-energy policy. *Aspects of Applied Biology*, 93, 41-46.

Wreford, A., Cagatay, S., Saunders, C. (2009). Climate change and agriculture: Integrating agricultural greenhouse gas emissions into an agricultural trade model to assess the economic and environmental implications of extreme weather events and bio-energy policy. *Aspects of Applied Biology*, 93, 41-46.

Saunders, C. (2008). Further market access issues for New Zealand's agricultural exports to the EU. Chapter 6 in M. Gibbons, Editor. *New Zealand and European Union*. Rosedale: Pearson Education.

Schischka, J., Dalziel, P., Saunders, C. (2008). Applying Sen's capability approach to poverty alleviation programmes: Two case studies. *Journal of Human Development and Capabilities*, 9(2), 229-246.

Kaye-Blake, W., Saunders, C., Cagatay, S. (2008). Genetic modification technology and producer returns: The impacts of productivity, preferences, and technology uptake. *Review of Agricultural Economics*, 30(4), 692-710.

Saunders, C, Barber, A. (2008). Carbon footprints, life cycle analysis, food miles: Global trade trends and market issues. *Political Science*, 60(1), 73-88.

Saunders, C, Barber, A. (2007). Carbon footprints and food miles: Global trends and market issues. *NZ Science Review*, 64(2), 54-56.

Kaye-Blake, W, Saunders, C, Dalziel, P. (2007). Current contribution of four biotechnologies to New Zealand's primary sector. *AgBioForum*, 10(2), 65-70.

Saunders, C., Dalziel, P. (2007). Community initiatives for environment-based economic development in a depressed region: A case study from the West Coast of New Zealand. *International Journal of Business and Globalisation*, 1(3), 391-403.

Saunders, C, Wreford, A, Cagatay, S (2006). An analysis of the effects of trade liberalisation on greenhouse gas emissions from the dairy sectors in New Zealand and the European Union. *Australian Journal of Agricultural and Resource Economics*, 50(4): 538-555.

Dalziel, P., Matunga, H., Saunders, C. (2006). Cultural well-being and local government: Lessons from New Zealand. *Australasian Journal of Regional Studies*, 12(3), 267-280.

Bateman, I. J., Brouwer, R., Georgiou, S., Hanley, N., Machado, F., Mourato, S., Saunders, C. (2005). A 'natural experiment' approach to investigating scope sensitivity in values for risk reductions: Private and public UV health risk reduction strategies in low and high risk countries. *Environmental and Resource Economics*, 31, 47-72.

Dalziel, P., Saunders, C. (2005). Regional partnerships for economic development. Chapter 6 in J. Rowe, Editor. *Economic Development: The New Zealand Experience*. Aldershot: Ashgate, pp. 87-105.

Saunders, C., Wreford, A. (2005). Agricultural trade liberalization and greenhouse gas emissions: Modeling the linkages using a partial equilibrium trade model. *Agricultural and Resource Economics Review*, 34(1), 32-41.

Kaye-Blake, W., Bicknell, K., Saunders, C. (2005). Process versus product: Which determines consumer demand for genetically modified apples? *Australian Journal of Agricultural and Resource Economics*, 49, 413-427.

Saunders, C. (2005). Implications of changed EU agricultural policies for Australian and New Zealand farmers. *Farm Policy Journal*, 2(2), 23-31.

Langford, I. H., Day, R. J., McDonald, A.-L., Bateman, I. J., Moulden-Horrocks, S. and Saunders, C. (2004). Perceptions of risk of malignant melanoma skin cancer from sunlight: a comparative study of young people in the UK and New Zealand. Chapter in *Environmental Decision Making and Risk Management: Selected Essays by Ian H. Langford*. Cheltenham: Edward Elgar, pp. 71-82.

Saunders, C. (2004). The mid-term review of the CAP: Implications for EU and NZ agriculture. Chapter in B. Luciano and D. G. Mayes, Editors. *New Zealand and Europe: Connections and Comparisons*. Amsterdam: Rodopi, pp. 35-51.

Saunders, C., Dalziel, P. (2004). Economic well-being in regional economic development. *Australasian Journal of Regional Studies*, 10(3), 355-366.

Dalziel, P., Saunders, C. (2004). Regional economic development planning in New Zealand: Who owns it? *Sustaining Regions*, 4(1), 16-29.

Saunders, C., Cagatay, S. (2004). Trade and the environment: Economic and environmental impacts of global dairy trade liberalization. *Journal of Environmental Assessment Policy and Management*, 6(3), 1-27.

Saunders, C., Kaye Blake, B. (2003). Economic impacts on NZ of GM crops: Results for partial equilibrium modelling. *NZ Biotechnology Association Journal*, 58, 69-80.

Dalziel, P., Saunders, C. (2003). Regional economic development planning in New Zealand: Who owns it? *Australasian Journal of Regional Studies*, 9(3), 259-279.

Saunders, C., Cagatay S. (2003). Commercial release of GM food products in New Zealand: Using a partial equilibrium trade model to assess the impact on producer returns in NZ. *Australian Journal of Agricultural and Resource Economics*, 47(2), 233-259.

Saunders, C. (2003). Changes in EU Agricultural Policy and their potential impacts on Australia, New Zealand and Japanese Dairy Sectors. *Asia-Pacific Journal of EU Studies*, (1)2, 161-177.

Dalziel, P., Cullen, R., Saunders, C. (2002). Ranking research records of Economics Departments in New Zealand: Comment. *New Zealand Economic Papers*, 36(1), pp. 113-122.

Falcolner, K., Saunders C. (2001). Transaction costs for SSSIs and Policy Design. *Land Use Policy*, 19(2), 157-166.

Saunders, C. (2000). Reviewing the CAP: a new agenda. *NZ International Review* XX(2).

Saunders, C., Whitby, M. (1999). Introduction to economics of resource use. Chapter in F. Golley and J. Bellot, Editors. *Rural Planning from an Environmental Systems Perspective*. New York: Springer.

Saunders, C. (1999). Agri-environmental policy and markets in the EU and its potential impact on New Zealand trade. Chapter in R. Ratnayake, Editor. *Trade and Environment: A New Zealand Perspective*. Farnham: Ashgate.

Langford, I. H., Day, R. J., McDonald, A.-L., Bateman, I. J., Moulden-Horrocks, S. and Saunders, C. (1998). Perceptions of risk of malignant melanoma skin cancer from sunlight: a comparative study of young people in the UK and New Zealand. *Risk and Decision Making*, 3(3), 233-244.

Saunders, C. (1997). Conservation covenants: An example of their use and appeal in New Zealand. *Land Use Policy*, 13(4), 325-329.

Whitby, M., Saunders, C. (1996). Estimating the supply of conservation goods in Britain: A comparison of the financial efficiency of two policy instruments. *Land Economics*, 72(3), 313-325.

Whitby, M. C., Hodge, I., Lowe, P., Saunders C. (1996). Conservation options for CAP reform. *ECOS*, 17(3/4).

Willis K., Garrod, G., Saunders, C. (1995). Benefits of environmentally sensitive area policy in England: A contingent valuation assessment. *Journal of Environmental Management*, 44, 105-125.

Cain, P., Saunders, C., Wilcockson, S. (1995). The economics of low-input farming. *Farm Management*, 8(12), 541-549.

Garrod, G., Willis, K., Saunders, C. (1994). Benefits and costs of Somerset Levels and Moors ESA. Journal of Rural Studies, 10(2), 131-145.

Saunders, C. (1994). Single tier system with many farms partly outside the ESA: The case of the Pennine Dales. Chapter in M. Whitby, Editor. *Incentives for Countryside Management*. Wallingford: CAB International.

Coombes, M., Saunders, C., Raybold, S. (1993). Progress for developing databases for rural areas. *Journal of Environmental Management*, 39 271-280.

Cain, P., Saunders, C., Younger, A. (1992). Farm income and public exchequer impact of the removal of CAP support. *Farm Management*, 8(4).

Saunders, C. (1991). The Common Agricultural Policy and intra-EC trade. Chapter in C. Ritson and D. R. Harvey, Editors. *The Common Agricultural Policy and the World Economy*. Wallingford: CAB International.

Whitby, M., Saunders, C. (1991). Britain's last frontier. *Affari Sociali Internationale*, XIX(3).

Saunders, C. (1988). The change in the sheepmeat regime. *Farm Management*, 7(2), 103-111.

Willis, K., Saunders, C. (1988). The impact of a development agency on employment: Resurrection discounted? *Applied Resource Economics*, 20(1), 81-96.

Willis, K., Benson, J., Saunders, C. (1988). The impact of agricultural policy on the costs of nature conservation. *Land Economics*, 64(2), 52-64.

Whitby, M., Saunders, C. (1986). The market for agricultural training: Skills for a rapidly changing labour force. *Agricultural Manpower l*, 2(2), 1-9.

Selected Research Reports

Saunders, C., Guenther, M., Whitehead, J., Saunders, J., Rutherford, P., McIntyre, T., Dalziel, P. (2024). *Situational Analysis of New Zealand's Bioeconomy*. AERU Client Report prepared for the Ministry of Business, Innovation & Employment. Lincoln University: Agribusiness and Economics Research Unit.

Saunders, C., Dalziel, P., Saunders, J., Guenther, M., Driver, T., Rutherford, P., Blake, A. (2023). *The Value Proposition for Investment in Sustainable Farming: Glencairn Farm*. AERU Client Report prepared for the Kelliher Charitable Trust. Lincoln University: Agribusiness and Economics Research Unit.

Tait, P., Saunders, C., Dalziel, P., Rutherford, P., Driver, T., Guenther, M. (2021). *UK and USA Alternative Proteins Consumer Consumption Behaviours and Product Preferences: A Latent Class Analysis*. AERU Research Report No. 367, prepared for Unlocking Export Prosperity Research Programme. Lincoln University: AERU.

Saunders, C., Dalziel, P., Guenther, M., Driver, T., Saunders, J. (2020). *The Trading Relationship between the United Kingdom and New Zealand*. AERU Client Report prepared for UK High Commission. Lincoln University: AERU.

Saunders, C., Guenther, M., Driver, T., Dalziel, P. (2020). *State of the Canterbury Food and Fibre Sector, 2020*. AERU Client Report for Canterbury Food and Fibre Innovations programme of the Canterbury Mayoral Forum. Lincoln University: AERU.

McIntyre, T., Wilson, M. M. J., Saunders, C., Childerhouse, P. H., Dalziel, P., Kaye-Blake, W., Kingi, T., Mowat, A., Reid, J., Saunders, J. (2019). *Governing Value Creation and Capture in New Zealand Agribusiness Value Chains: A case study*. AERU Research Report No. 355. Lincoln University: Agribusiness and Economics Research Unit

Dalziel, P., Saunders C., Savage, C. (2019). *Culture, Wellbeing and the Living Standards Framework: A Perspective*. Treasury Discussion Paper 19/02. Wellington: The Treasury.

Dalziel, P., Saunders C., Savage, C. (2019). *Culture, Wellbeing and the Living Standards Framework*. AERU Research Report No. 353, prepared for the Ministry for Culture and Heritage and the Treasury. Lincoln University: AERU.

Dalziel, P., Saunders, C., Tait, P., Saunders, J. (2019). *Credence Attributes and New Zealand Country of Origin: A Review*. AERU Client Report, prepared for the Unlocking Export Prosperity Research Programme. Lincoln University: AERU.

Dalziel, P., Saunders, C., Saunders, J. (2018). *The New Zealand Food and Fibre Sector: A Situational Analysis*. Client report prepared for the Primary Sector Council. Lincoln University: AERU.

Tait, P., Rutherford, P., Driver, T., Li, X., Saunders, C., Dalziel, P. (2018). *Consumer Insights and Willingness to Pay for Attributes: Kiwifruit in Shanghai*. AERU Research Report No. 346 for the Integrating Value Chains Research Programme, funded by the Our Land and Water National Science Challenge. Lincoln University: AERU.

Driver, T., Dalziel, P., Saunders, C. (2018). *The AERU Data Portal: An Introduction*. AERU Client Report for the Integrating Value Chains Research Programme, funded by the Our Land and Water National Science Challenge. Lincoln University: AERU.

Saunders, C., Dalziel, P., Harker, R., Reid, J., Cammock, P. (2017). *Unlocking Export Prosperity: An Introduction to the Research Programme*. AERU Research Report No. 344 prepared for the Unlocking Export Prosperity Research Programme. Lincoln University: AERU.

Dalziel, P., Saunders, C., Guenther, M. (2017). *Measuring the Economic Impact of Whānau Ora Programmes: He Toki ki te Mahi Case Study*. AERU Research Report No. 343. Lincoln University: AERU.

Saunders, C., Guenther, M., Dalziel, P. (2016). *Industry Analysis of the Antarctic-Related Sector in Christchurch*. AERU Client Report prepared for the Christchurch City Council Antarctic Office.

Saunders, J., Saunders, C., McLellan, B., Obadovic, I., Driver, T. (2016). *Modelling Agricultural Impacts of EU-NZ Trade Liberalisation*. AERU Research Report No. 341. Lincoln University: AERU.

Saunders, C., Dalziel, P., Guenther, M., Saunders, J., Rutherford, P. (2016). *The Land and the Brand*. AERU Research Report No. 339. Lincoln University: AERU.

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